## LoveToKnow Media Kit 2021



# At LoveToKnow, we're not another women's lifestyle site. Readers come to us to *learn something*.



## We **Engage**

her thirst for knowledge with informative content written by **industry experts**.

### We **Educate**

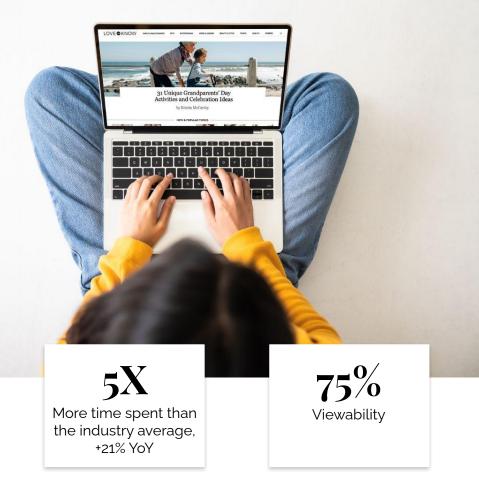
her on various topics through **meaningful**, long-form content that's **memorable**.

## We **Encourage**

her to apply what she has **learned** and invite her to come back for more of what she *loves to know*. **Meaningful and memorable** content fosters genuine connection.

10MM
Monthly Unique
Visitors

+24%



LOVE @ KNOW

## What We Do for Brands

**LTK Studios** 

**LTK Targeting Solutions** 

Native Storytelling

Influential Voices

LTK Insights Lab

Programmatic

Proximate by LTK





At **LoveToKnow Studios**, we create custom content that is meaningful, memorable, and engages high-quality audiences.

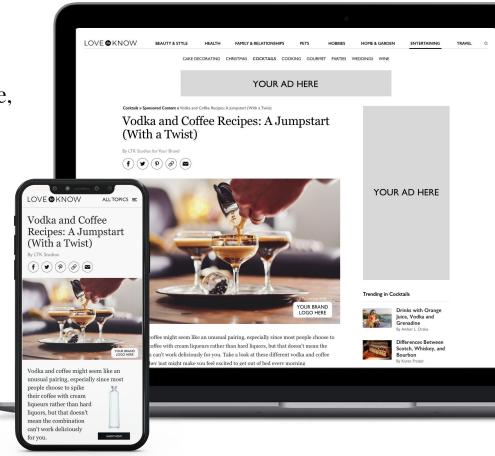
- Native Storytelling
  - LoveToKnow Native Articles
  - LoveToEngage Destinations
  - LoveToShop
- Influential Voices
- LTK Insights Lab

LoveToKnow Native Articles offer brands unmatched access to, and collaboration with, LoveToKnow's expert authors.

Advertisers can leverage fully customizable, in-depth Native Articles all about their brand and its key messaging.

- Custom title and brand integration throughout
- Brand hero image including
   In Partnership with logo
- Inline ad

Written in the unique tone and voice of LoveToKnow, **LoveToKnow Native Articles** integrate seamlessly and present advertising information in a way that feels familiar, resonating resoundingly.

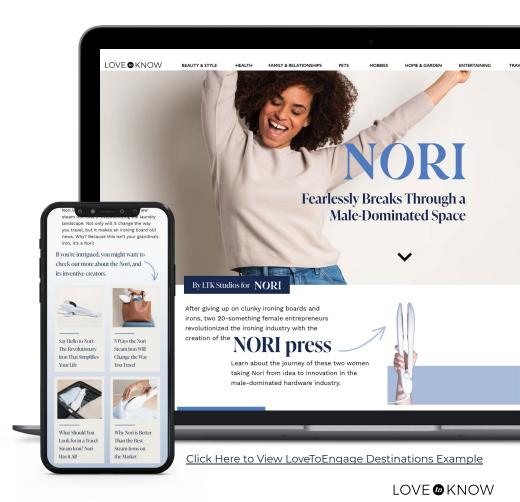




LoveToEngage Destinations allow brands to collaborate with LoveToKnow Studios to create enhanced content experiences with dynamic materials and unique design elements. Custom created interactive formats foster heightened consumer curiosity and content consumption.

- Custom interactive design treatments and brand integration throughout
- Branded By LTK Studios for brand logo

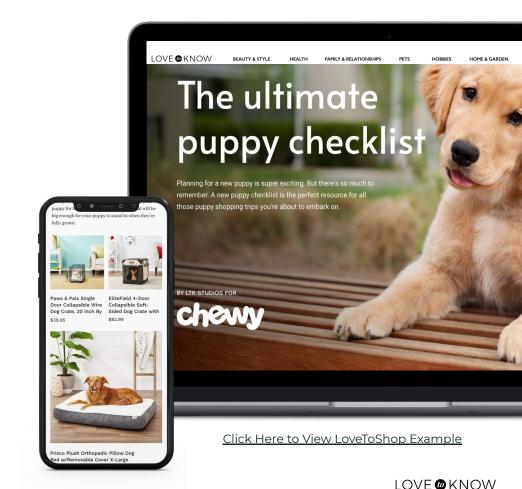
The highly visual and unique design features of **LoveToEngage Destinations** provide readers with a more engaging interfacing experience, leading to higher engagement metrics for the advertiser.



A unique and consumer-first advertising solution, **LoveToShop** blends the point of inspiration with point-of-sale through actionable and ROI driven content. **LoveToShop** are premium native articles with brand curated products featured in a highly shoppable format.

- Branded In Partnership with brand logo
- Editor selected and curated shoppable products featured throughout with click-through driving to retail for purchase

From content-to-commerce, **LoveToShop** simplifies the consumer shopping experience by creating a solution for readers, fostering engagement, and driving direct sales for advertisers.



Influential Voices at LoveToKnow offers brands access to full-service influencer and talent acquisition, management, and execution across content creation and social promotion.

Leveraging **Influential Voices** helps brands capture new audiences, start conversations, and drive conversion.

- <u>@\_ashleyscott</u>
- <u>@kellyinthecity</u>
- <u>agraceatwood</u>
- <u>@eattravelrock</u>
- asimplycyn
- <u>@jaclynrjohnson</u>



















# **LTK Insights Lab** offers LoveToKnow partners a robust suite of research solutions from ideation to execution.

From tapping LoveToKnow's opt-in LTK Community to leveraging third-party strategic partners, **LTK Insights Lab** delivers in-depth insights with unique data ingenuity and unmatched insights storytelling.

#### LTK Community

- Category/Trend Analysis
- Brand Study
- Creative Testing
- Concept Testing
- Product Testing
- Campaign Effectiveness Study
- Social-First Impact Study

#### **Strategic Partners**

- Nielsen
- Millward Brown
- Kantar



An established leader in **Programmatic**, LoveToKnow offers partners the opportunity to reach a uniquely targeted audience across expansive content offerings.

- 75% viewability
- Dedicated in-house team curates highly-customizable, scalable partnerships that perform
- Campaign analysis identifies insights around engagement and overlap to inform optimization in real-time
- Private auctions, preferred deals, programmatic guaranteed



### **Proximate by LTK**

1st party data segments leverage insights around user interest, engagement, and intent to offer the most targeted brand impact.



3.2MM Home Chefs



2.4MM Savvy Shoppers



1.8<sub>MM</sub> Parents

1.6<sub>MM Foodies</sub>

1.5MM Home Entertainers

## Let's work together.

Please contact CRO Marc Boswell at marc.boswell@lovetoknow.com. We look forward to hearing from you!